



# Kantor Consulting Group, Inc

Stop wasting money on IT projects that don't meet expectations



## Bob Kantor – Management Consultant and Executive Coach

I've been fixing IT ROI and project management problems for 30 years, including  
-- 10+ years as IT Executive Director at KPMG  
-- 5 years as Director R&D Programs at Lotus Institute at Lotus Development Corp

I deliver "Big 4" results quickly, keep your costs and risks low and make the best possible use of your organization's time.

*"As the IT leader in the c-suite, sometimes I don't have true thought partners on the executive team that understand IT. My sessions with Bob allow me to validate challenges and brainstorm solutions with someone that has been there & done that" VP IT, cars.com*

**Kantor works with senior execs to simplify business processes and enhance cross-organizational engagement. This leads to process and product innovations that reduce time-to-market, improve quality and reduce stress for leaders and their teams.**

**Consulting:** There are no technology projects - only business change initiatives. Many of these business changes require new technology. But calling them technology projects distracts us from leading the essential business change.

Maximizing business impact of these projects requires the basic business change be fully addressed in each project. This requires a direct linkage between with the firm's business drivers.



**Executive Coaching:** Realizing the expected business value of the resultant strategic portfolio of change investments requires full engagement between the IT leaders and their key stakeholders. Kantor finds that in addition to the more obvious need for innovation in an IT strategy, there also needs to be a close partnership between these two groups to maximize business impact.

*"Bob helped with our IT Strategy and decision-making. He quickly and concisely crystallized issues and challenges and offered terrific guidance in terms of tools and advice." SVP Engineering, C&M Corp*

Kantor has consulted with over 400 leaders across 60+ companies since 2010. He provides IT management consulting in governance, program management, strategy and organizational change to leaders in corporations such as



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